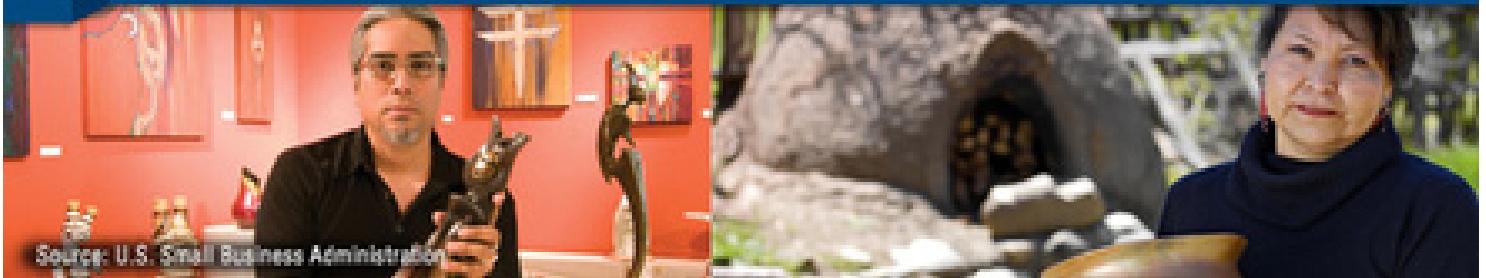


## Minority Business Development Agency Awards \$3.6 Million for Business Development in Indian Country



There are nearly 240,000 Native American-owned small businesses in the United States



[ Article was originally posted on [www.mbda.gov](http://www.mbda.gov) ]

The U.S. Department of Commerce, Minority Business Development Agency (MBDA) announced grant awards totaling \$3.6 million to support business development in Indian Country. The investment represents an historic level of 17% of all the MBDA grants awarded this year.

“Under the guidance of President Donald J. Trump, economies are booming across the country,” said Secretary of Commerce Wilbur Ross. “These projects have the potential to further allow Native-owned businesses to build on this unprecedented economic climate and, in turn, create jobs and new opportunities in their communities.”

The diversity among the projects shows strong promise for Native-owned businesses to achieve entrepreneurial growth and global competitiveness. They encompass a range of strategies to address identified needs in Indian Country, including but not limited to access to capital, incubator/accelerators, federal program coaching, public-private partnerships, and broadband. Collectively, the objective is to ensure Tribal entrepreneurs and Tribal businesses are better connected to business opportunities and trained in entrepreneurship, leading to a stronger foundation for economic growth.

“These grants affirm MBDA’s long-standing commitment to economic development in Indian Country,” said Henry Childs II, MBDA National Director. “There are many examples of economic success in Indian Country. This includes areas such as energy, tourism, and gaming. Indigenous communities are a vital part of regional economies but are often disconnected from efforts to promote regional and rural development. This disconnect contributes to disparities in socio-economic outcomes experienced in Indian Country. MBDA’s investments will help link Indigenous communities with regional and rural development efforts.” stated Childs.

### The FY 2019 grant recipients are:

- Arizona Hispanic Chamber of Commerce
- Asian, Inc.
- National Center for American Indian Enterprise Development
- Native American Development Corporation
- Oregon Native American Business Entrepreneurial Network
- Regents of New Mexico State University
- Rural Community Assistance Corporation
- Rural Enterprises of Oklahoma, Inc.
- Salish Kootenai College

- Sault Ste. Marie Tribe of Chippewa Indians
- Southwest Business Development Consultants, LLC
- Spruce Root, Inc.
- The TAALA Fund

Funds will be available for a 2-year period, September 2019 - August 2021. All recipients will have access to management and technical assistance from MBDA and its Office of Native American Business Development.

### About the Minority Business Development Agency (MBDA)

MBDA is the only Federal agency dedicated to the growth and global competitiveness of U.S. minority business enterprises through the mobilization and advancement of public and private sector programs, policy and research. Our services better equip minority-owned firms to create jobs, build scale and capacity, increase revenues and expand regionally, nationally and internationally. In 2019, MBDA commemorates 50 years of economic empowerment through entrepreneurship and recommits to Winning the Future for all U.S. minority-owned businesses. For more information visit [www.mbda.gov](http://www.mbda.gov).

SOURCE: [www.mbda.gov](http://www.mbda.gov)



# California Sub-Bid Request Ads



Requests quotes from qualified and certified **DBE** Subcontractors, Suppliers, and Service Providers for the following (but not limited to) work:

#### Subs

Striping & Signage, Demolition, Asphalt Paving, Clear & Grub, CIDH, Biologist, SWPPP Prep, Erosion Control, Landscape, Reinforcing Steel, AC Dike, Cured In Place Pipe, Rumble Strips, Monument Sign, Bridge, Abandon Culverts, Guardrail, Asphalt Grinding, Construction Area Signs, Fencing, Electrical, Minor Concrete, Minor Concrete Structures, Sign Structures, Underground Work, Trucking, Water Trucks, Sweeping

#### Suppliers

CSP & RCP, HMA Material, RHMA Material, Tack Coat Material, Concrete, Aggregate, Misc. Metals, Traffic Control Materials, Erosion Control Materials,

### FOR CONSTRUCTION ON STATE HIGHWAY IN YUBA COUNTY FROM MARYSVILLE ROAD TO THE YUBA RIVER BRIDGE

In District 03 On Route 20

Contract No. 03-0A5704 Federal-Aid Project ACNH- P020 (191)E

DBE Goal 13%

**BID DATE November 20, 2019 @ 2:00 p.m.**

All Quotes Due Prior to Bid Date

### Sukut Construction, LLC

4010 W. Chandler Avenue, Santa Ana, CA 92704

Contact: Rick Welshiemer

Phone: (714) 540-5351 • Fax: (714) 545-2003 • Email: [estimating@sukut.com](mailto:estimating@sukut.com)

Plans/specs are available for viewing at our office by appointment, via Sukut's FTP site, or may be obtained from Owner. Subcontractors must be prepared to furnish 100% performance and payment bonds and possess current insurance and workers' comp coverage. Sukut Construction will assist Qualified Subcontractors in obtaining bonds, insurance, and/or lines of credit. Please contact Sukut for assistance in responding to this solicitation. Subcontractors/Vendors will be required to sign Sukut's Standard Subcontract/Purchase Order. Copies are available for examination.

Sukut Construction's listing of a Subcontractor in its bid to the agency is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with Subcontractor's price quotes. Quotations must be valid for the same duration as specified by Owner for contract award.

Sukut Construction, LLC  
An Equal Opportunity Employer

Sub-Bids Requested from qualified **DBE** Subcontractors and Suppliers For:

#### PROJECT NO. P2-122

#### HEADWORKS MODIFICATIONS AT PLANT 2 FOR GWRS FINAL EXPANSION

Owner: Orange County Sanitation District (OCSD)

Location: Huntington Beach, CA

**Bid Date: December 17, 2019 @ 11:00 A.M.**

#### J.F. Shea Construction, Inc.

667 Brea Canyon Road, Suite 30 • Walnut, CA 91789

Phone: (909) 595-4397, Fax: (909) 444-4268

Contact: Lori Olivas, [lori.olivas@jfshea.com](mailto:lori.olivas@jfshea.com)

J.F. Shea Construction, Inc. is soliciting your participation in the preparation of this bid. We are particularly interested in bids from subcontractors/suppliers for the following work items:

Demolition, Controlled Low Strength Material, AC Paving, Ready-Mix Concrete, Reinforcing Steel, Miscellaneous Metals, FRP Fabrications, Sealants, Painting & Coatings, ID Devices, Equipment, Pre-Engineered Canopy, HVAC, Electrical and Instrumentation

**Plans and Specifications:** You may obtain a free download through OCSD's Vendor Portal at <http://www.planetbids.com/portal/portal.cfm?CompanyID=14058#>. Plans may also be viewed at the Dodge Plan Rooms or at our Walnut Office.

J.F. Shea Construction, Inc. is an equal opportunity employer and intends to negotiate in good faith with interested DBE firms and intends to utilize the lowest responsive bidder. J.F. Shea expects potential subcontractors to be bondable. J.F. Shea will pay for up to 1% for subcontractor bond costs. Subcontractors and Suppliers are expected to bid per plans and specifications, including requirements for warranties. Standard manufacturer's warranties, if not in conformance with owner's specifications, will not be accepted.



431 Payran Street, Petaluma, CA 94952  
Phone: 707-835-2900 • Fax: 707-835-2994

REQUESTS QUOTATIONS FROM ALL  
STATE OF CALIFORNIA DGS CERTIFIED DVBE  
SUBCONTRACTORS & SUPPLIERS  
and ALL QUALIFIED SUBCONTRACTORS & SUP-  
PLIERS FOR ALL TRADES FOR THE  
FOLLOWING PROJECT:

#### TULE ELK PARK EARLY EDUCATION SCHOOL MODERNIZATION

SAN FRANCISCO, CA

SFUSD Project #11904

**BID DATE: November 19, 2019 @ 2:00pm**

ESTIMATE: \$11,500,000

#### CONTACT:

Kelsey Godfrey [bid@arntzbuilders.com](mailto:bid@arntzbuilders.com)

Trades needed but not limited to: Tree Protection, Selective Structure Demo, Concrete, Reinforcing Steel, Shotcrete, Post Installed Anchors, Structural Steel and Miscellaneous Iron, Metal Fabrication, Finish Carpentry Restoration, Rough Carpentry Landscape Wood Structures, Architectural Woodwork, Building Insulation, Roof Insulation, Modified Bitumen Roofing, Sheet Metal Flashing and Trim, Firestopping, Hollow Metal Doors and Frames, Wood Doors, Access Doors, Coiling Counter Doors, Aluminum-Framed Entrances and Storefronts, Aluminum-Framed Folding Doors, Aluminum Windows, Door Hardware, Glass & Glazing, Metal Framing, Gypsum Board, Ceramic Tile, Acoustical Tile Ceilings, Resilient Flooring, Resinous Epoxy Flooring, Painting, Visual Display Surfaces, Signage, Toilet Compartments & Accessories, Metal Storage Shelving, Flagpoles, Bird Control, Residential Appliances, Roller Window Shades, Entrance Floor Mats, Hydraulic Elevator, Fire Suppression, Plumbing, HVAC, Electrical, Earthwork, Drilled Piers, Concrete Paving, Chain Link Fences, Site Furnishings, Planting Irrigation, Site Utilities, Hazmat

All contractors shall be registered with the Department of Industrial Relations pursuant to Labor Code Section 1725.5 to be qualified to bid on, be listed in a bid proposal (submitted on or after March 1, 2015) or be awarded a contract for public work on a public works project (awarded on or after April 1, 2015). In addition, they are subject to the requirements of Section 4104 of the Public Contract Code.

BONDING, INSURANCE, TECHNICAL ASSISTANCE AVAILABLE. PLANS AVAILABLE IN GC'S PLAN ROOM. SUCCESSFUL SUBCONTRACTORS WILL BE REQUIRED TO SIGN ARNTZ BUILDERS, INC. STANDARD SUBCONTRACT AGREEMENT WHICH INCLUDES ARNTZ BUILDERS, INC. REQUIREMENT THAT SUBCONTRACTORS PROVIDE A 100% FAITHFUL PERFORMANCE AND PAYMENT BOND OF THE SUBCONTRACT PRICE FROM A TREASURY LISTED SURETY COMPANY ACCEPTABLE TO ARNTZ BUILDERS. BOND PREMIUM TO BE INCLUDED IN BID AS A SEPARATE ITEM. SUBCONTRACTORS WILL BE REQUIRED TO PROVIDE A WAIVER OF SUBROGATION ENDORSEMENT TO THEIR WORKERS COMPENSATION INSURANCE.

WE ARE SIGNATORY  
TO THE CARPENTER'S AND LABORER'S  
COLLECTIVE BARGAINING AGREEMENTS  
AN EQUAL OPPORTUNITY EMPLOYER



# California Sub-Bid Request Ads



Date: October 29, 2019 - December 4, 2019

Requests quotes from qualified and certified City of San Diego SLBE-ELBE Subcontractors, Suppliers, and Service Providers for the following (but not limited to) work:

221310 Water Supply and Irrigation Systems; 237110 Water and Sewer Line and Related Structures Construction; 237310 Highway, Street, and Bridge Construction; 237990 Other Heavy and Civil Engineering Construction; 238110 Poured Concrete Foundation and Structure Contractors; 238120 Structural Steel and Precast Concrete Contractors; 238140 Masonry Contractors; 238190 Other Foundation, Structure, and Building Exterior Contractors; 238210 Electrical Contractors; 238910 Site Preparation Contractors; 238990 All Other Specialty Trade Contractors; 332312 Fabricated Structural Metal Manufacturing; 332323 Ornamental and Architectural Metal Work Manufacturing; 423320 Brick, Stone, and Related Construction Material Merchant Wholesalers, 423610 Electrical Apparatus and Equipment, Wiring Supplies, and Related Equipment Merchant Wholesalers, 423990 Other Miscellaneous Durable Goods Merchant Wholesalers, 484110 General Freight Trucking, Local; 484220 Specialized Freight (Except Used Goods) Trucking, Local; 488490 Other Support Activities for Road Transportation; 541330 Engineering Services; 541620 Environmental Consulting Services; 561730 Landscaping Services

## City of San Diego Brookfield Land Construction, Inc.

IMPROVEMENTS: MERGE 56 - TORREY HIGHLANDS PROJECT NO. T-3.1B, 3.2B CAMINO DEL SUR (NORTH); T-3.1A, 3.2A CAMINO DEL SUR SOUTH; T-5.1 & T-5.2 CARMEL MOUNTAIN ROAD SOUTH; P-6 TORREY HIGHLANDS TRAIL AND U-3 16" WATER MAIN, AND RANCHO PENASQUITOS PROJECT NO. T-4B - GRADING, RETAINING WALL, WET & DRY UTILITIES, STREET, STREET LIGHT, LANDSCAPE, AND TRAFFIC SIGNALIZATION IMPROVEMENTS

**BID DATE December 4, 2019 @ 1:00 p.m.**

All Quotes Due Prior to Bid Date

## Sukat Construction, LLC

4010 W. Chandler Avenue, Santa Ana, CA 92704

Contact: Rick Welshiemer

Phone: (714) 540-5351 • Fax: (714) 545-2003 • Email: [estimating@sukat.com](mailto:estimating@sukat.com)

Plans and specs are available at no cost to interested SLBE-ELBE firms and are available for viewing at our office by appointment, via Sukut's FTP site, or by other arrangement. Sukut will assist SLBE-ELBE subcontractors in obtaining necessary equipment, supplies, or materials. Sukut will also assist SLBE-ELBE firms in obtaining bonding, lines of credit, or insurance. Please contact Rick Welshiemer for assistance in responding to this solicitation.

Subcontractors must be prepared to furnish 100% performance and payment bonds and possess current insurance and workers' comp coverage. Subcontractors/Vendors will be required to sign Sukut's Standard Subcontract/Purchase Order. Copies are available for examination.

Sukat Construction's listing of a Subcontractor in its bid to the agency is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with Subcontractor's price quotes. Quotations must be valid for the same duration as specified by Owner for contract award.

Sukat Construction, LLC  
An Equal Opportunity Employer



## Kiewit

Kiewit Infrastructure West Co.

4650 Business Center Drive Fairfield, CA 94534

Attn: Victor Molina • [norcal.bids@kiewit.com](mailto:norcal.bids@kiewit.com)

Fax: 707-439-7301

Requests sub-bids from qualified California Department of General Services (DGS) certified Local Small Business Enterprises (LSB), Local Micro Small Businesses having a primary business office in the counties of Alameda, Contra Costa and San Francisco and California Unified Certification Program (CUCP) certified Minority/Women Business Enterprise (MBE/WBE) Subcontractors, Consultants, and/or Suppliers seeking to participate in the construction on the Market Street Entry Canopies Project in San Francisco, CA.

<https://cucp.dot.ca.gov/cucp>

<http://www.pd.dgs.ca.gov>

[www.bart.gov/ocr](http://www.bart.gov/ocr)

Subcontractors and Suppliers  
for the following project:

**Market Street Entry Canopies**

**Contract No. 15LK-140**

**Owner: BART**

**Bid Date: December 3, 2019 by 2:00 P.M.**

**Disadvantaged Business Enterprises (DBEs)  
and Local Small Businesses (LSB)**

Minority Business Enterprise (MBE), Women Business Enterprise (WBE), Local Small Business Enterprise (LSB), wanted for the following scopes, including, but not limited to:

**AC Paving, Bird Control Devices, CCTV, Concrete - Minor, Concrete Reinforcing, Concrete Supply, Concrete Cast in Place, Concrete Pumping, Demo, Drywall, Electrical, Flooring, Hazardous Abatement, Joint Protection, Masonry, Metals, Metal Decking, Openings, Painting & Coatings, Piping, Plumbing, Quality Control, Roofing, Security, Signage, Structural Steel, Temp Facilities and Traffic Control.**

Bonding, insurance and any technical assistance or information related to the plans or specification and requirements for the work will be made available to interested DBE, MBE, WBE and LSB certified suppliers, service providers and subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or services for this project will be offered to interested certified suppliers, service providers and subcontractors.

**Subcontractor and Supplier Scopes are due**

**November 29, 2019 and Quotes**

**NO LATER THAN December 2, 2019 at 5 P.M.**

Plans are available for viewing at our office at our address below and through SmartBidNet (SBN).

All subcontractors that are registered in our SBN database will receive an invitation to bid. Please visit <https://www.kiewit.com/districts/northern-california/overview.aspx> to register your company and to be able to receive bidding information, view plans and specifications.

You can view the plans in our office during regular business hours by appointment.

Performance Bond and Payment Bonds may be required for subcontractors and a suppliers bond for suppliers.

Project Stabilization Agreement (PLA) applies for SF Bay Area Rapid Transit District

Subcontract work shall be signatory to the applicable local union or willing to sign a one-time agreement.

An Equal Opportunity Employer

CA Lic. 433176

DIR# 1000001147

**Visit [www.sbeinc.com](http://www.sbeinc.com) to download  
a PDF version of the latest  
SBE Newspaper and SBE Newsletter**





# California Sub-Bid Request Ads



**Manson Construction Co.**  
1401 Marina Way South Ste. 330  
Richmond, CA 94804  
TEL: 510-232-6319 • FAX: 510-232-4528

## REQUEST FOR QUALIFIED AND CERTIFIED LBE SUBCONTRACTORS AND SUPPLIERS FOR:

### Port of San Francisco, Mission Bay Ferry Landing Project

RFQ/RFP CONTRACT NO. 2819

PROJECT BID DATE: November 19, 2019 AT 12 P.M.

Quotes are requested for various items of work including but not limited to: Hydrographic Survey, Vessel Tracking, Scow Certification for SF-DODS Disposal, Tugboats, Stockpile Management (drying contaminated dredge material), Trucking, Demolition, Landfill, Fine Aggregate, Cap Mattress and Articulating Block Mattress, Divers, Sub Consultant, Fuel.

**Project Description:** The Mission Bay Ferry Landing is a capital project with an estimated direct cost budget of \$34,000,000 and will consist of three phases: Pre-Construction, Early Construction, and Construction. The Port is utilizing the Construction Management / General Contractor ("CM/GC") Project Delivery method. This CM/GC method creates a Pre-Construction phase and enables the early engagement of the CONTRACTOR to collaborate with the Port and its Project designers and design Consultants ("A/E Team"), to provide a better designed and constructed Project. Early construction will consist of debris removal, dredging, cap installation and rehandling and disposal of contaminated materials. The Construction phase entails the construction of a new Ferry Landing and related facilities at Terry Francois Boulevard at 16th Street in San Francisco.

Manson construction is willing to break out items of work into economically feasible units to encourage LBE participation. 100 % payment and performance bonds are required but can be waived with prior approval for special cases. Manson will pay bond premium up to 1.5%.

This Contract has a labor agreement wherein Manson is signatory to Piledrivers and Operators. Current insurance and workers compensation coverage including USL&H and waiver of subrogation is required.

The following must be submitted with Quote by **COB 11/15/19**: LBE means a "Local Business Enterprise" that is CMD certified in the district of San Francisco in the following categories: MBE, WBE, and OBE. Please provide your company's Contractor's License #, DIR #, CMD Vendor #, and Federal Tax I.D. # on the quote. Quotes must be valid for 120 days.

For scope clarifications, to view plans and specifications, or to submit quotes contact **Gus Lamen** at [alamen@mansonconstruction.com](mailto:alamen@mansonconstruction.com) or 510-232-6319 ext. 8367.

*An Equal Opportunity Employer*



10704 Shoemaker Ave., Santa Fe Springs, CA 90670  
Tel: (562) 946-1816, Fax: (562) 946-3823  
Contact : Tanya Stukes  
Email: [SanFernandoGR.Bids@kiewit.com](mailto:SanFernandoGR.Bids@kiewit.com)

## SAN FERNANDO GROUNDWATER REMEDIATION PROJECT

Owner: LADWP

Progressive Design Builder:

Kiewit Infrastructure West Co.

Anticipated Request for Proposal (RFP)

Release Date: November 18, 2019

Proposal Deadline: December 13, 2019, 2:00 PM

Submit Questions by: December 4, 2019

Seeking qualified firms (including SBEs, DVBEs, DBEs, 8(a)s, SLBs, EBEs, SBs, MBs, SMBEs, SWBEs, WOSBs, EDWOSBs) to provide a **notice of interest** to receive a bid/RFP package or provide a quote in their respective areas of work or specialty.

**GEOTECHNICAL SERVICES  
CORROSION STUDY  
FIELD SURVEYING SERVICES  
POTHOLING INVESTIGATION SERVICES**

**Note:** services include but are not limited to applicable sampling, testing, permitting, traffic control and written reports/maps by licensed professionals.

Respond with interest to

[SanFernandoGR.Bids@kiewit.com](mailto:SanFernandoGR.Bids@kiewit.com) by November 15, 2019

This is a Public Works Project subject to prevailing wage rates and a Project Labor Agreement. For information or questions on the contract requirements, availability of plans and specs and licensing, bonding, insurance, etc., please contact our office.

*"Kiewit is an Equal Opportunity Employer. Employment decisions are made without regard to race, color, religion, national or ethnic origin, sex, sexual orientation, gender identity or expression, age, disability, protected veteran status or other characteristics protected by law."*

## Steps For Starting a Nonprofit Business

Starting a business with a cause offers much satisfaction as you work to make lives better for others. To launch a nonprofit corporation, it requires taking many of the same steps a for-profit corporation or LLC does, but there are differences, too. Nonprofits must comply with some requirements that don't affect other businesses.

So, where do you begin?

### 1. Understand what it means to be a nonprofit.

A nonprofit may be created a nonprofit for charitable, educational or certain other purposes—as long as they don't directly benefit the owner. Nonprofits (if approved by the federal government) operate tax-free, and they can accept donations and apply for grants.

While a nonprofit business can make profits, surpluses must be used toward fulfilling the organization's objectives—such as buying computer software to run the business more efficiently or investing in resources that deliver value to those that it serves.

### 2. Choose a legal structure.

Most nonprofits choose to register as a 501(c)(3) corporation. The 501(c)(3) classification includes

organizations that have a charitable, educational, religious, scientific, or literary purpose.

Like corporations or LLCs, owners of nonprofit corporations receive personal liability protection because the business is a completely separate legal entity. A nonprofit must make sure it meets all business compliance requirements (such as keeping business licenses current, paying taxes, filing reports, etc.) to maintain that liability protection. Otherwise, owners could put their personal assets at risk.

Another issue some nonprofits face is losing their tax-exempt status as a result of misusing the nonprofit. If an owner commits violations like improperly distributing profits or gaining personally from the business, the organization could lose its 501(c)(3) status and then be taxed as a for-profit business.

### 3. Write a business plan.

As with any business, it's critical to have a firm grasp on the organization's mission, vision, and everything that needs to be addressed to start and run the nonprofit. A detailed business plan helps by serving as a roadmap, and parts of it will be

needed to apply for federal tax-exempt status—something critical for future fundraising.

### 4. Choose a business name.

This step requires a good deal of thought because a nonprofit's name will represent the brand and be at the forefront of everything it does. A name search with the Secretary of State's office can show if no other company has already registered a business with the same (or confusingly similar) name. If a nonprofit will be operated nationally, a trademark search can confirm that no other businesses in other states are using the name.

### 5. Appoint a board of directors.

Because the board will provide oversight of the nonprofit's activities and be accountable for guiding the organization in fulfilling its mission, directors and officers should be selected carefully. It's helpful if these individuals collectively have expertise in the various functions of running a nonprofit corporation.

Each state has its own rules regarding how many directors are required, what qualifications they

■ **Continued on page 6**



# A Basic Guide to Federal Rulemaking and Small Business



Federal regulations can be confusing and burdensome to small business. They are the result of a multistep process that usually begins when Congress identifies a problem in need of intervention at the federal level. Some examples are outbreaks of food-borne illnesses, transportation accidents, or immigration policy; all of these may affect people in many states. When rules are made, small businesses have opportunities to offer their comments, experiences, and alternative solutions thanks to a law called the Regulatory Flexibility Act (RFA).

The chart shows the rulemaking steps and the small business consideration that is built into the process as a result of the RFA.

## What is a Federal Regulation?

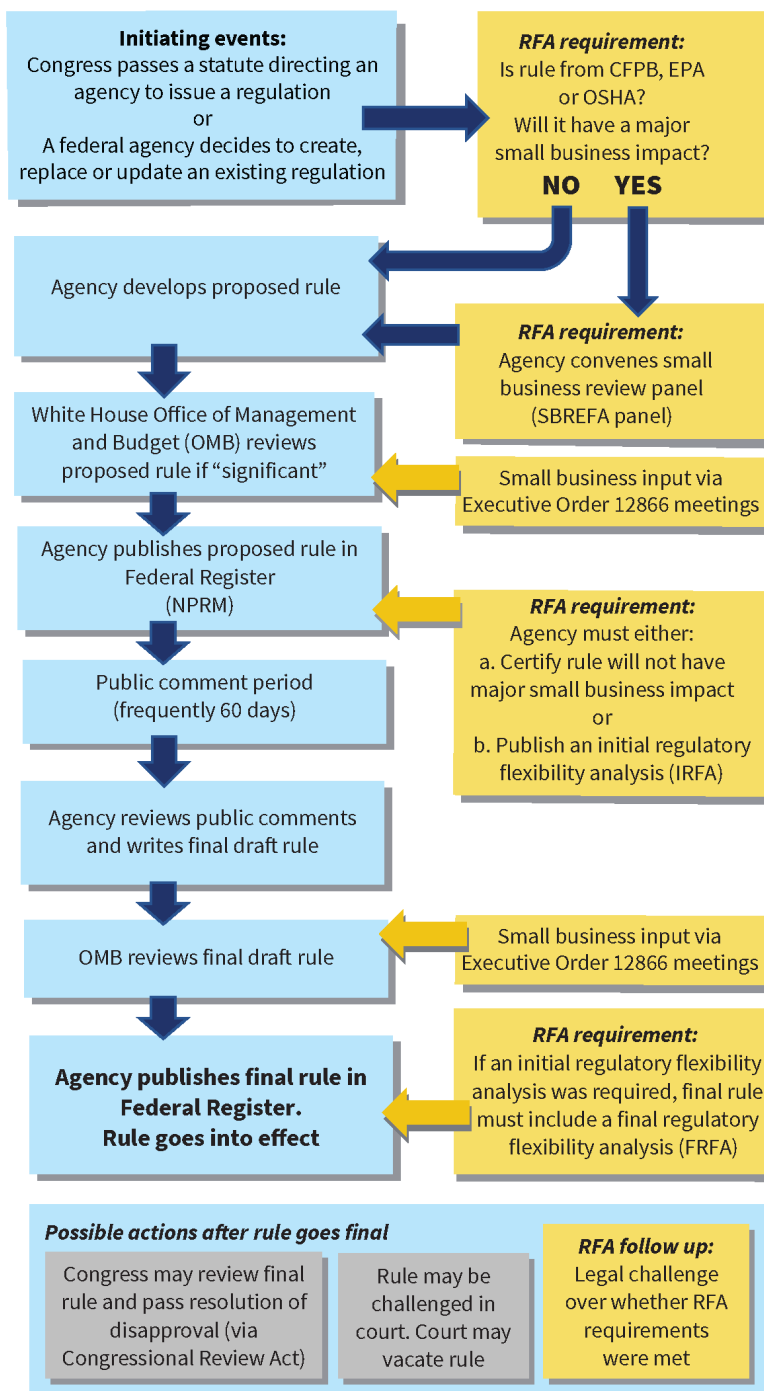
Generally, when Congress passes a law, it directs a federal agency to create regulations to interpret, explain, or put the law into an everyday context to accomplish its purpose. So, a federal “regulation,” or “rule,” is a specific detailed requirement or direction written by a federal agency that provides instructions on how to follow the law. Regulations often spell out the actions the law requires, those that it prohibits, and any penalty for failure to comply.

A law called the Administrative Procedure Act, which President Harry S. Truman enacted in 1946, establishes the process for federal agencies to make rules. This process is termed “notice-and-comment

rulemaking.” It contains public alerts that a rule is in the works, as well as windows of time when the public is able to provide input.



The Federal Rulemaking Process and Small Business Consideration





# California Sub-Bid Request Ads

## DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909  
Dublin, CA 94568-2909  
(925) 829-9220 / FAX (925) 803-4263  
Estimator: VICTOR LE  
Website: [www.desilvagates.com](http://www.desilvagates.com)  
An Equal Opportunity/  
Affirmative Action Employer

DeSilva Gates Construction (DGC)  
is preparing a bid as a Prime Contractor  
for the project listed below:

**CALTRANS ROUTE 101 -  
STATE HIGHWAY IN SONOMA COUNTY AT VARIOUS  
LOCATIONS FROM LIMERICK LANE ROUTE 101/128  
SEPARATION**

**CONTRACT NO. 04-0J6424,  
Small Business and Disabled Veteran  
Business Enterprise Outreach**

**OWNER: STATE OF CALIFORNIA -  
DEPARTMENT OF TRANSPORTATION  
1727 30th Street, Bidder's Exchange, MS 26,  
Sacramento, CA 95816**

**BID DATE: DECEMBER 13th, 2019 @ 2:00 P.M.**

DGC is soliciting quotations from certified Small Business Enterprises SBE and Disabled Veteran Business Enterprises DVBE, for the following types of work and supplies/materials including but not limited to:

**AC DIKE, CLEARING AND GRUBBING/DEMOLITION, COLD PLANE, CONCRETE BARRIER, CONSTRUCTION AREA SIGNS/CHANNELIZER, CRACK TREATMENT, CRACK & SEAT, CRASH CUSHION, ELECTRICAL, EROSION CONTROL, FABRIC/GEOSYNTHETIC PAVEMENT INTERLAYER, FENCING, LANDSCAPING/IRRIGATION, LEAD COMPLIANCE PLAN, MBGR, MINOR CONCRETE, MINOR CONCRETE STRUCTURE, GRIND CONCRETE PAVEMENT, PIPE LINER, STRUCTURAL CONCRETE LCB, JPCP, PJCP, ROADSIDE SIGNS, ASPHALT COMPOSITE VEGETATION CONTROL, RUMBLE STRIP, SIGN STRUCTURE, STRIPING, STRUCTURAL CONCRETE/BOX CULVERT, SOIL DENSIFICATION, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TEMPORARY EROSION CONTROL, UNDERGROUND, VIBRATION MONITORING, TRUCKING, WATER TRUCKS, STREET SWEEPING, HOT MIX ASPHALT (TYPE A) MATERIAL, RUBBERIZED HMA (OPEN GRADE) MATERIALS, RUBBERIZED HMA (GAP GRADE) MATERIAL.**

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is <ftp://ftp%25desilvagates.com> and password is f7pa55wd) or from the Owner's site at [www.dot.ca.gov/hq/esc/oe/weekly\\_ads/all\\_adv\\_projects.php](http://www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php)

Fax your bid to (925) 803-4263 to the attention of Estimator Victor Le. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: [www.dir.ca.gov/Public-Works/Public-Works.html](http://www.dir.ca.gov/Public-Works/Public-Works.html)

If you need DVBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center ([www.transportation.gov/osdbu/SBTRCs](http://www.transportation.gov/osdbu/SBTRCs)). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

## DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909  
Dublin, CA 94568-2909  
(925) 829-9220 / FAX (925) 803-4263  
Estimator: ERIC ALLRED  
Website: [www.desilvagates.com](http://www.desilvagates.com)  
An Equal Opportunity/  
Affirmative Action Employer

DeSilva Gates Construction (DGC)  
is preparing a bid as a Prime Contractor  
for the project listed below:

**CALTRANS ROUTE 880 -  
CONSTRUCTION ON STATE HIGHWAY IN ALAMEDA  
COUNTY IN FREMONT AT VARIOUS LOCATIONS  
FROM 0.1 MILE NORTH OF AUTO MALL PARKWAY  
OVERCROSSING TO 0.1 MILE SOUTH OF FREMONT  
BOULEVARD OVERCROSSING**

**Contract No. 04-2J8104,  
Federal Aid Project No. ACIM- 8801(086)E  
Disadvantaged Business Enterprise Goal  
Assigned is 14%**

**OWNER:  
STATE OF CALIFORNIA  
DEPARTMENT OF TRANSPORTATION  
1727 30th Street, Bidder's Exchange, MS 26,  
Sacramento, CA 95816**

**BID DATE: NOVEMBER 19, 2019 @ 2:00 P.M.**

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

**AC DIKE, CONSTRUCTION AREA SIGNS, CONSTRUCTION SITE MANAGEMENT, CPM SCHEDULING CONSULTANT, CRASH CUSHION, ELECTRICAL, EMULSION SUPPLIER, EROSION CONTROL, K-RAIL SUPPLIER, LANDSCAPING, LEAD COMPLIANCE PLAN, METAL BEAM GUARDRAIL, MINOR CONCRETE, MISC. IRON AND STEEL FRAME COVER & GRATE, ROADSIDE SIGNS, ROADWAY EXCAVATION, STRIPING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TESTING, TRAFFIC CONTROL SYSTEMS, TRAFFIC CONTROL MATERIAL SUPPLIER, TREE REMOVAL/TRIMMING, TRUCKING, WATER TRUCKS, STREET SWEEPING, EROSION CONTROL MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL, RUBBERIZED HMA (OPEN GRADE) MATERIAL.**

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is <ftp://ftp%25desilvagates.com> and password is f7pa55wd) or from the Owner's site at [www.dot.ca.gov/hq/esc/oe/weekly\\_ads/all\\_adv\\_projects.php](http://www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php)

Fax your bid to (925) 803-4263 to the attention of Estimator Eric Allred. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at [www.dir.ca.gov/Public-Works/Public-Works.html](http://www.dir.ca.gov/Public-Works/Public-Works.html)

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center ([www.transportation.gov/osdbu/SBTRCs](http://www.transportation.gov/osdbu/SBTRCs)). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

## Steps For Starting a Nonprofit Business

■ **Continued from page 4**  
must meet, etc.

### 6. Draft bylaws.

Bylaws set the ground rules for operating a nonprofit. They include governance of the nonprofit (i.e., whether control lies with the board or owners), board meeting rules, voting procedures, how owner disputes should be handled, and other procedural information.

### 7. File articles of incorporation.

This document needs to be filed with the Secretary of State in the state where the nonprofit will be operated. Fees vary by state for filing this paperwork. If a nonprofit will have locations in more than one state, it will need to file articles of incorporation in each state in which it will maintain operations.

Some states will also require nonprofits to register to have permission to raise funds.

### 8. Obtain an Employer Identification Number (EIN).

As a corporation, a nonprofit must have an EIN. It will need it to open a business bank account, hire employees, and complete certain business filings. The process is simple, just request an EIN for free through the IRS's website.

### 9. Request 501(c)(3) tax exemption.

To apply for 501(c)(3) tax-exempt status, a nonprofit will need to file form 1023 with the IRS.

### 10. Apply for required business licenses and permits.

Depending on the type of business activity a nonprofit conducts and where it is located, it may need licenses or permits to operate legally. Do your research to find out what licenses and permits are needed at the federal, state, county or local municipality levels.

All of the details above are meant to give you a sense of what is involved in starting a nonprofit company. Realize, however, they are the tip of the iceberg and not meant as legal advice. Requirements may vary depending on the type of nonprofit organization you will operate and where you will be located. To fully understand everything you need to pay attention to, consult with both legal and tax professionals before moving forward. And as you work through the process of getting your nonprofit off the ground, enlist the help of a SCORE mentor. SCORE volunteers have expertise in all aspects of launching and growing a business, and mentoring is free and unlimited.

**Visit SCORE at [www.score.org](http://www.score.org).**



# Tutor Perini/O & G Joint Venture (TPOG)



## SEEKING DBE FIRMS

FOR SUBCONTRACTING OPPORTUNITIES ON THE WESTSIDE  
PURPLE LINE EXTENSION SECTION 3 STATIONS PROJECT

**OWNER: LOS ANGELES COUNTY METROPOLITAN TRANSPORTATION AUTHORITY (LACMTA)**



### SCOPES CURRENTLY AVAILABLE:

Security Guards • Dewatering • Community Relations



## INTERESTED IN WORKING WITH TPOG?

TPOG issues Notice of Interest (NOI) Emails to all Tutor Perini/O & G Joint Venture registered vendors notifying them of upcoming 1st tier opportunities on the project. All CUCP certified DBEs vendors based in Southern California are already registered with TPOG. Please contact us if your firm is not receiving TPOG Notices of Interest by sending a note to:

**[Nareg@moderntimesinc.com](mailto:Nareg@moderntimesinc.com)**

### BONDING, LINES OF CREDIT, AND INSURANCE SUPPORT SERVICES:

TPOG is willing to assist DBE Subcontractors and suppliers in obtaining access to bonds, lines of credit and insurance. Please email Nareg Bostanian for your requests for assistance.

TPOG is soliciting in good faith all interested subcontractors as well as certified DBE firms. If you are interested in bidding or have any questions in relation to the scope, please email DBE Project Coordinator: Nareg Bostanian or visit the website below. <http://www.tpojv4purpleline.com/index.html>

# A Basic Guide to Federal Rulemaking and Small Business

## Steps to a New Regulation

### 1. Congress directs an agency to write regulations.

A statute often sets a date by which the law will take effect. The agency tapped to write the rules creates a schedule for completing this job. An agency may also decide to update an existing rule.

**2. Small business panel needed?** A special requirement applies to three agencies: the Consumer Finance Protection Bureau, Environmental Protection Agency, and Occupational Safety and Health Administration. When one of them begins considering a new regulation that will have a significant impact on small entities, it must convene a small business review panel to consider approaches to regulation. (These are also called “SBREFA panels” after the law that requires them).

### 3. Advance notice of proposed rulemaking.

An agency may also gather information by announcing that it is considering a new rule in a publication called the *Federal Register*. Any interested individual or group may submit comments and provide their thoughts on the agency’s initial ideas.



**4. Agency develops proposed rule.** The proposed rule is the agency’s plan of action to address the problem and accomplish the goals of the authorizing statute.

### 5. White House reviews significant proposed rules.

The Office of Information and Regulatory Affairs (OIRA), a component of the White House Office of Management and Budget, reviews and coordinates rules written by the executive branch agencies that will cost the economy \$100 million or more. Most agencies submit their rules prior to publication of the proposed and final rule. Rules issued by independent agencies are not reviewed. These include the Federal Communications Commission, Federal Trade Commission, and Securities Exchange Commission.

While a proposed rule is under review, any affected entity can ask for a meeting to provide information on how the rule might affect them. Advocacy can assist a small entity in preparing for these meetings. This review of significant rules is part of Executive Order 12866, “Regulatory Planning and Review.”

**6. Agency publishes the proposed rule.** The notice of proposed rulemaking (NPRM), or proposed rule, is the official document that announces and explains the agency’s plan of action to address the problem and accomplish the goals. Generally, this plan must be published in the *Federal Register*. The RFA requires agencies to evaluate whether a proposed rule will have an impact on small entities. Following the analysis, the

agency may do one of two things: certify that the rule will not have a significant impact, or supply an analysis of the small business impact. (This is called the initial regulatory flexibility analysis or IRFA).

**7. Public comment period.** The public is invited to comment on the agency’s proposed rule for a specified time period. Small businesses are free to comment on the accuracy of the agency’s impact analysis and to submit their own estimates of what the impact would be. They may also suggest alternative, flexible ways of accomplishing the goal of the rule. The RFA requires the Office of Advocacy to monitor whether agencies are properly considering small entities and alternatives in rulemaking. Advocacy provides comments on agency proposals based on small business input and the office’s own economic research. The public may also have opportunities to participate in hearings and meetings on a rulemaking. Advocacy issues email and online alerts announcing such gatherings.

**8. Agency writes final draft rule.** After the comment period closes, the agency analyzes input and compiles the final draft.

**9. White House reviews final draft rule.** Agencies submit major rules in final draft form to OIRA for review. While a draft final rule is under review, any affected small entity can ask for an E.O. 12866 meeting with OIRA to discuss how the rule might affect them.

### 10. Final rule published.

After the comment period closes, the agency considers public comments and all other input, then it develops the final rule. The agency publishes the final rule in the *Federal Register*. The final rule is lengthy. In addition to stating all the requirements of the rule in detail, it contains the purpose and justifications of the rule, summaries of the comments received, and the effective date or dates. The RFA requires the rule to contain a final regulatory flexibility analysis if an initial analysis had been required, plus responses to Advocacy’s public comments.



## Exceptions to Notice-and-Comment Process

In certain cases, agencies issue rules without notice and comment. Reasons for this may include military or foreign affairs functions, internal agency procedures, contracts, interpretive rules, guidance, or for good cause, such as a national emergency. In such cases agencies may issue **interim final rules** or **direct final rules**, to which the RFA does not apply.



# A Basic Guide to Federal Rulemaking and Small Business

## COMMENT LETTER HOW-TO

Small businesses can express their concerns or support for a proposed rule directly to an agency during an open comment period. You can also comment via a trade association or other representative. And you may share your input with Advocacy for background in the office's comments.

### **Find the proposed rule on [www.regulations.gov](http://www.regulations.gov).**

Read the rule then decide how it would affect you. Note the comment deadline, and arrange to file comments in a timely fashion.

### **What makes a good comment letter?**

Agencies value comments that provide detailed cost information and alternative ways of achieving a statutory goal. The length of the letter is not the most important factor; providing data and detail is.

### **Here are some useful questions to get you started:**

- What impact would the rule have on your business if it were to take effect? Provide actual cost numbers or be as specific as possible.
- Do you see discrepancies between the agency's description of how the rule will work and the practical impact you see based upon how your business or industry operates in the real world?
- Is there confusing or misleading language that the agency should clarify?
- Are there areas that are beneficial to your business or industry? If so, compliment the agency, so rulemakers will know what they are getting right.

### **Effective comment letters include these items:**

1. Your full name and address.
2. Correct reference to the name of the rule you are commenting on.
3. An explanation of what is at stake for you and your business in this rulemaking process.
4. Details and examples of how the rule will affect your business, customers, production, policy, and products.
5. Clear requests or recommendations to improve the rule, for instance:
  - To delay it for a certain number of days to provide more time to comply;
  - To revise a particular part of it;
  - To exclude a part of the industry that may not be contributing to the problem the rule seeks to address.
6. A summary of your comments.
7. A word of thanks to the agency for considering the rule's small business impact.



### **Where to send the comment letter.**

Most comment letters are filed online at <https://regulations.gov>. They can also be mailed, faxed, or emailed. The address is listed in the proposed rule in the *Federal Register*, available at [www.federalregister.gov](http://www.federalregister.gov).

### **Do not forget.**

Be sure to note the comment deadline. They are different for each rule.

## HOW DO PUBLIC COMMENTS AFFECT THE FINAL RULE?

The notice-and-comment process enables anyone to submit a comment on any part of the proposed rule. This process is not like a ballot initiative or an up-or-down vote in a legislature. An agency is not permitted to base its final rule on the number of comments in support of the rule over those in opposition to it. At the end of the process, the agency must base its reasoning and conclusions on the rulemaking record, consisting of the comments, scientific data, expert opinions, and facts accumulated during the pre-rule and proposed rule stages. To move forward with a final rule, the agency must conclude that its proposed solution will help accomplish the goals or solve the problems identified. It must also consider whether alternate solutions would be more effective or cost less.

If the rulemaking record contains persuasive new data or policy arguments, or poses difficult questions or criticisms, the agency may decide to terminate the rulemaking. Or, the agency may decide to continue the rulemaking but change aspects of the rule to reflect these new issues. If the changes are major, the agency may publish a supplemental proposed rule. If the changes are minor, or a logical outgrowth of the issues and solutions discussed in the proposed rules, the agency may proceed with a final rule.

Source: "A Guide to the Rulemaking Process," Office of the Federal Register, 2011. [https://www.federalregister.gov/uploads/2011/01/the\\_rulemaking\\_process.pdf](https://www.federalregister.gov/uploads/2011/01/the_rulemaking_process.pdf)

# A Basic Guide to Federal Rulemaking and Small Business

## REGULATORY REFORM AND REVIEW

### Ten-Year Review

Section 610 of the RFA requires agencies to review rules that have or will have a significant small entity impact within 10 years of their promulgation. Rules must be reviewed to determine whether they should be continued as is, amended, or rescinded to minimize their impact on small entities.

### Regulatory Reform and Deregulation

President Trump has made private-sector deregulation a top priority. Executive Order 13771 requires that any new regulation be balanced by removing at least two other regulations, and that costs of new regulations be offset by eliminating costs of existing ones. Executive Order 13777 created a framework for reform.

Advocacy has launched the Regional Regulatory Reform Roundtable initiative to help agencies un-



derstand which rules are most burdensome for small businesses. Roundtables are being held across the country to let small businesses discuss the challenges they face with various rules and which ones

they would most like to see reformed. Advocacy has followed up in letters and meetings with rulemaking officials, and some successes have already occurred.

Note that the multistep notice-and-comment rulemaking process is also used when existing rules are changed or withdrawn. The agency proposes a regulatory action to revise or remove a rule. And the small business impact of these actions must be considered as well.

### Regulatory Reform Resources

**Send Your Regulatory Reform Input to Advocacy** Tell us about the regulations your business has compliance concerns with on our website: <https://advocacy.sba.gov/regulatory-reform/regulatory-reform-input/>

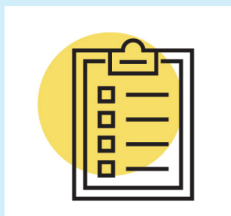
**Read About Our Progress Toward Regulatory Reform** Advocacy's report, "What Small Businesses Are Saying and What Advocacy Is Doing About It," tracks our regional roundtables and reports on the reform progress that has been made so far. <https://advocacy.sba.gov/regulatory-reform/regulatory-reform-follow-up/>

## THE OFFICE OF ADVOCACY

The Office of Advocacy was created by Congress in 1976 to represent small business interests before government agencies. The leader of the office is the Chief Counsel for Advocacy, who is nominated by the President and confirmed by the Senate.

In 1980, the Regulatory Flexibility Act (RFA) was enacted. The RFA established the principle that government agencies must consider the effects of their rules on small entities, and where possible, they must provide flexibility to reduce negative impacts. As the watchdog of this important law, Advocacy works with agencies on behalf of small business to help the agency reduce small business burdens while still accomplishing the goals of the regulation.

On the official level, Advocacy is required to monitor federal agencies' consideration of small entities in rulemaking. On a practical level, Advocacy pores through thousands of pages of regulations, alerts small businesses to those that affect them, and conveys small business concerns to agencies.



### Stay Connected with Advocacy

Follow Advocacy to learn about proposed regulations, open comment periods, roundtables, meetings, and Advocacy's public comments.

- Listserv** <https://advocacy.sba.gov/connect/>
- Website** <https://advocacy.sba.gov/>
- LinkedIn** [www.linkedin.com/company/u-s-small-business-administration-office-of-advocacy](http://www.linkedin.com/company/u-s-small-business-administration-office-of-advocacy)
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- Twitter** <https://www.twitter.com/AdvocacySBA>
- Email** [advocacy@sba.gov](mailto:advocacy@sba.gov)
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